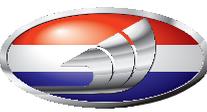




GRAND STURDY 45.9 AC  
GÖÇEK / TURKEY



We take your pleasure seriously®

# INVITATION LINSSSEN IN-WATER BOAT SHOW

River trials on Linssen

Friday 8 to Monday 11 May 2015 inclusive, Maasbracht



**Linssen In-Water Boat Show**  
8, 9, 10 and 11 May 2015

*Slow down... and start living!*

# WE TAKE YOUR PLEASURE SERIOUSLY

On 20 October 2014, I went back to work again, much refreshed. By then, Sophie was 3 1/2 months old and “old and wise enough” to go to nursery. Fortunately, I had not been completely out of circulation as I wouldn’t have known where to start if I had.

During my maternity leave (for the second time, only it was better planned this time), Ruben experienced how flexible you have to be in sales and marketing. But of course it can only be a good thing for mutual understanding to experience what the other person does. Especially in a family business. I have to conclude that, as a board (but especially as a family), we only become closer by taking on each other’s duties during absences. Now, I’m fortunate that Jac and Ruben don’t have maternity leave ... so to me it all seems reasonably clear.

My first surprise was waiting for me on my (still empty) desk – which I turned into an “active” workstation in no time – a photograph of Mathijs and Sophie with “welcome back” written on it. Had they actually missed me at the office? I had made a start, with my diary still empty, so we could get to work again. I received an update from Ruben about everything that had happened and he moved backed to Kokstraat. I got my team back again.

It’s great that I came back at the start of the boat show season. During my leave I had looked in on Amsterdam In-Water Boat Show and then we started looking for new staff for our sales team to make up for two colleagues who were about to retire.

Lars Franken and Jeroen Opheij started work on 1 November. Maybe you’ve already caught sight of them in our showroom. And if not, they’re keen to meet you as a Linssen customer (or prospective customer) to learn why you’re choosing a Linssen. I’d therefore like to invite you to “challenge” Lars and Jeroen. They will at least do their best to persuade you!

This made the sales team 200% stronger during the de Linssen Yachts Boat Show.

We are now in March 2015 and once again the collection weekend is over and gone. This year it was busier than ever. We are looking forward to the “real” start of the boating season (at Easter) hoping for a lot of good weather. For you and for us. Because, let’s be honest, sailing in fine weather is really much more fun than in the rain.



Yvonne Linssen

I wish you a great boating season and if you’re anywhere near Maasbracht, do pop in. We’ll be happy to see you!

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LINSSEN CHARTER EUROPE

LINSSEN CHARTER

4



„A TRUE  
traveller

**HAS NO FIXED PLAN, AND IS NOT INTENT ON ARRIVING.“**

Toa Te Ching of Lao-Tse

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# INVITATION

## LINSSEN YACHTS IN-WATER BOAT SHOW 2015

LINSSEN YACHTS IS ORGANISING THE ANNUAL LINSSEN IN-WATER BOAT SHOW FOR 8, 9, 10 AND 11 MAY. FOR THE SEVENTH TIME, YOU WILL BE ABLE TO DRAW INSPIRATION FROM THE WORLD OF LINSSEN YACHTS FROM FRIDAY TO MONDAY, INCLUSIVE.

You will be able to try out various models on test sailings during the Linssen In-Water Boat Show. Experience Linssen yachts where they are in their element: in and on the water. Take a test sailing with the boat of your choice, supervised by an experienced skipper and experience for yourself its excellent sailing characteristics and low noise levels.

Once again you will be able to discover something new as well as a lot of what's familiar at this Linssen In-Water Boat Show. Exactly what you're used to from Linssen. For example, the new Grand Sturdy 36.9 AC Variotop® will be on display in the showroom as a world first. The Variotop® is a unique folding roof, which can now also be installed on smaller yachts (from 36 feet/11.10 m). With the Linssen Variotop® you are sailing "outside" and you can combine the aft deck with the wheelhouse to form one external space. If the weather gods are less well disposed towards you, just close the Variotop®, and you will actu-

ally be connecting the helmsman's position to the aft cabin, creating an impressive internal space.

You can also admire a wide selection of new and pre-owned yachts in top condition in the showroom and Collection showroom. Your dream yacht may well be among them!



### LINSSEN IN-WATER BOAT SHOW 2015

#### Dates:

Friday	08 - 05 - 2015
Saturday	09 - 05 - 2015
Sunday	10 - 05 - 2015
Monday	11 - 05 - 2015

#### Opening hours:

Daily from 10 am to 4 pm



# LINSSEN YACHTS BOAT SHOW 2014

## FIVE-STAR SHOW WITH FLAIR

Text: Gabi de Graaf-Weerts; photographs: Linssen Yachts/Zebra Fotostudio's

WITH A GENTLE RUSTLING SOUND, AN ENORMOUS BLACK CLOTH DROPPED FROM THE CEILING. FOR A MOMENT, ALL WAS SILENT... AND THEN THUNDEROUS APPLAUSE BROKE OUT. SHINING IN THE SPOTLIGHTS, THE FIVE NEW LINSSEN MODELS WERE REVEALED TO THE AUDIENCE, WHICH HAD COME TO MAASBRACHT TO ENJOY A VIP EVENING AT THE LINSSEN YACHTS BOAT SHOW 2014.

Yvonne Linssen had just been talking about these five new models from Linssen Yachts. About the Classic Sturdy 36 Sedan Deckbridge, the Classic Sturdy 42 Sedan, the Grand Sturdy 30.9 Brilliant Edition, the Grand Sturdy 40.9 Brilliant Edition and the Grand Sturdy 52.9 AC Wheelhouse.

The Boat Show was organised differently this year. Only the five new models were on display in the Linssen Yachts showroom. With tables, chairs and little bars for the audience in front of their bows. This meant that people could enjoy nibbles and a drink under the prows of the shiny new yachts. The VIP evening attracted about 200 visitors. The guests included visitors not only from the Netherlands but also from Belgium, Germany, the UK, and France and, for the first time, members of the Finnish owners club. The new club was founded last year, and

visited the Linssen show for the first time.

Following the opening by Yvonne Linssen, everyone was able to view the new models. Five models, each with its own particular charm.

### CLASSIC STURDY

For example, there was the Classic Sturdy 36 Sedan Deckbridge with the classic features of Linssen Sturdy styling: the large windows and warm mahogany interior. The white ceilings and Herreshoff-style wall panelling are a refreshing combination. And what really charmed the visitors was the deckbridge, a helmsman's position and 15 m<sup>2</sup> more space.

Also on display was the new Classic Sturdy 42 Sedan. This model comes complete with the Linssen Variodeck, a >>



large sliding roof which you as the helmsman can operate to go from inside to outside in the wink of an eye.

#### BRILLIANT EDITIONS

What is striking about the Grand Sturdy 30.9 AC Brilliant Edition and the Grand Sturdy 40.9 AC Brilliant Edition is their modern deep grey colour. The interior also has that really contemporary look.

#### GRAND STURDY 52.9 AC WHEELHOUSE

But the hit of the evening was definitely the Grand Sturdy 52.9 AC Wheelhouse (see also page 30 onwards). It's the biggest yacht that Linssen Yachts has built to date. And that's plain to see. Visitors were surprised at the roominess of the boat, with a spacious cabin fore and aft

with a double bed, shower and toilet and a central cabin with two single beds that can be converted to a double bed. But it's the split-level saloon, the view from the generously proportioned saloon, with a roomy corner seat and separate seats, to the U-shaped pantry and dinette situated opposite with a large dining table, that is really prized and makes the boat look even more spacious.

These five models were much talked about for a long time afterwards, for example in the Roosterhoove hotel in nearby Roosteren where the owners clubs from different countries traditionally meet over the Boat Show weekend.

The visitors on the Saturday and Sunday couldn't get enough of Linssen Yachts' five new models either.



This included Stef Strous, Mayor of the municipality of Maasgouw. “I’m proud to have Linssen Yachts within our municipal boundaries. It’s a traditional and yet innovative company that provides a diversity of employment, from joiners and painters to sales staff and engineers”, says Strous while looking around the Grand Sturdy 52.9 AC Wheelhouse. “With a fantastic product exuding international flair.”

Anyone who wanted to experience the freedom of sailing a Linssen motor yacht or who had not yet been persuaded to buy a yacht from Linssen could first arrange a great trip through Linssen Boating Holidays® (LBH), the char-

ter outfit that was also present at the Boat Show with a comprehensive stand. Partners across Europe have joined forces in LBH to hire out Linssen motor yachts. LBH can help put together a wonderful boat trip across Europe that will tick every box for you.

Visitors were coming and going constantly throughout the weekend. At the end of it all, some fifteen hundred boating enthusiasts will have visited the Linssen Yachts Boat Show.

# AWARD-WINNING LINSSEN YACHTS

## LINSSEN YACHTS WINS LIMBURG EXPORT AWARD 2014

It was announced during a celebratory gathering on Wednesday evening, 29 October 2014 that Linssen Yachts had won the Limburg Export Award 2014.

According to the jury, Linssen Yachts was an "example to the Limburg manufacturing industry". It is not the size of the business that is key to receiving the Award, but a business in good financial health and a clear and successful export strategy.

For the ninth time, the Limburg Export Award was presented by the previous year's winner. The Award comes with a cash prize of EUR 10,000 and a sculpture by Roermond-based artist Dick van Wijk.

## INITIATIVE

The Limburg Export Award is an initiative of the Export Sociëteit Limburg and is supported across the province by the Limburg Employers' Association (LWV), Limburg Association of SMEs and Zuyd University. It is sponsored by Limburg Chamber of Commerce, Province of Limburg, ING and Seacon Logistics BV.

Just before we open the 17th Linssen Yachts Boat Show on 21 November 2015, Linssen Yachts will be hosting the Limburg Export Award 2015 ceremony on Wednesday, 18 November.



# YOUR DREAM YACHT

## Traummotorboote 10 bis 15 m: Top 10

„Welches ist Ihr persönliches „Traummotorboot“?“



BOOTE Leserumfrage 2014 – Angaben in %

DK DELIUS KLASING

boote

Each year, the biggest-selling German water sports magazine BOOTE commissions the Neuhausen market research agency to conduct a detailed survey of its readers. Once again, Linssen Yachts was the top dream yacht ("Traumschiff") of many readers.

Fortunately, things often don't stop at dreams. Many readers from all over Europe (and beyond) find their way to Maasbracht and make their dream come true.

# GRAYDON AWARD FOR A FINANCIALLY HEALTHY COMPANY

In late 2014, Linssen Yachts received the Graydon Award for a Financially Healthy Company. Mark Beekman, Marketing Director at Graydon, presented the award: "With this award, businesses can stand out from their competitors. The award is evidence that a company can meet its payment and other obligations. This means that customers and suppliers have no worries about working with them."

## VERY HONOURED

Yvonne Linssen is very honoured to receive this award, "In times like these, it is vital to demonstrate to domestic and particularly foreign customers that we are a reliable partner. The Graydon award again shows that Linssen Yachts is a financially healthy company and a reliable partner for doing business. Linssen Yachts is a business with a special focus on exports and has, in theory, a worldwide sales market. This award will certainly contribute to strengthening our position."

## STRICT CRITERIA

Only 3% of all Dutch companies are in a really sound financial position and meet Graydon's strict criteria for calling themselves 'financially healthy'. The opinion is

based on a mix of factors such as sales figures, annual figures and payment behaviour. Information is available from the Graydon database, which is updated on a daily basis, so that customers are assured of the most complete and current information.

Graydon supplies commercial information that is vital to every organisation wishing to do business more effectively, from self-employed persons to multinationals. Graydon is part of an international network. As a result, Graydon offers online access to information relating to as many as 80 million companies worldwide.



# CROATIAN BOAT OF THE YEAR

The Classic Sturdy 36 Sedan Deckbridge has been voted Croatian Boat of the Year. Organised by the Croatian magazine nauCAT (www.naucat.com), this award has been given for more than 10 years to new yachts launched on the Croatian market. This year, 23 yachts were nominated, from which our new Classic Sturdy emerged as the winner.

The unique thing about this award is that the winner is decided by the industry itself. Yacht builders themselves can specify which yacht is the best in a particular category. We are therefore very honoured to receive this award.



... WHAT'S NEW?

# LINSSEN YACHTS BEST PERFORMING DEALER AWARD 2014

MAASBRACHT, NOVEMBER 2014

LINSSEN YACHTS PRESENTED FRANCE FLUVIALE WITH THE 'BEST PERFORMING DEALER AWARD 2014'.

The international Linssen dealer meeting was held prior to the annual Linssen Yachts Boat Show at the end of November. This meeting is attended by all the national and international Linssen dealers from eleven countries.

At the start of the event, several newcomers were introduced. Jeroen Opheij and Lars Franken have been appointed to support the sales department at the boat yard in Maasbracht. Added to which, there are new dealers in Turkey (Gena Yacht), Australia/New Zealand (EuroCanal-Boat) and Sweden (Linssen Yachts Sweden).

During the dealer meeting, the exceptional aspects of the new models were covered in detail and all new developments for next year were discussed. In addition, the results of the past year were considered and the trends and expectations for 2015 were reviewed.

This occasion also marked the presentation of the 'Best Performing Dealer Award 2014'. This year, the award for the best sales results went to France Fluviale.

"I am already proud to be working with Linssen Yachts, so it is an enormous honour for me to receive the Best Performing Dealer Award 2014, especially because there are so many hard-working, experienced Linssen dealers. And, quite honestly, Linssen motor yachts are so good and of such fantastic quality that the boats almost sell themselves. So it's actually the designers, the boat builders and all the other people at Linssen who deserve the award.

In recent years, France has been gradually moving up the ladder in terms of sales competition. For this reason, an increasing number of Linssens are sailing in France and along the French coast. They attract attention and that is the best sales tool that a Linssen dealer could wish for.

The Paris boat show begins on 6 December and I already have a whole pile of appointments with customers who want to see the two new models on show and want to know more about the attractive new Linssen deal. 2015 is already promising to become a great year for Linssen in France", says Mike Gardner-Roberts of France Fluviale.



# LINSSEN YACHTS IS PAID A VISIT BY JAGUAR DAIMLER CLUB HOLLAND

MAASBRACHT, OCTOBER 2014

On Friday 3 October, Linssen Yachts was looking forward to the visit by the Jaguar Daimler Club Holland. Sixty members of the Jaguar Daimler Club Holland (JDCH) were coming to Maasbracht with their pride and joy. Their Limburg weekend kicked off at Linssen Yachts with the Linssen Factory Experience.

At about 11 am, a total of 31 Jaguar/Daimlers of different ages were arranged on the car park. The line-up consisted of various classic models such as the Jaguar Mark XI, a Jaguar Mark XK 120, an E-type Jaguar and the Daimler 250 as well as a number of new models.

The members were given an extensive guided tour round the Linssen Yachts boat yard. Linssen's series production of steel yachts has many parallels with the automotive industry. The JDCH members were able to appreciate in particular the quality of production, the various interior styles with cherrywood and mahogany featured in the Grand Sturdy series and Classic Sturdy series.

The Jaguar Daimler Club Holland has been in existence since November 1976. It's an active club consisting of owners of both classic and modern Jaguars and Daimlers. Currently, the JDCH has approximately 1,800 enthusiastic members in the Netherlands and beyond.

FOR MORE INFORMATION THE JAGUAR DAIMLER CLUB HOLLAND, GO TO [WWW.JDCH.NL](http://WWW.JDCH.NL)



# LINSSEN YACHTS HOST FOR LIMBURGSE ZAKENMANNEN

MAASBRACHT, DECEMBER 2014

On Tuesday 9 December, Linssen Yachts hosted the presentation of the new glossy magazine Limburgse Zakenmannen (Limburg Businessmen).

As a follow-up to the same publication, but entitled on that occasion Limburgse Zakenvrouwen (Limburg Businesswomen) in 2013, which featured Yvonne Linssen, it was now the turn of Ruben and Jac Linssen, who were presented together with 29 colleague entrepreneurs from the Limburg business world.

On the 'Upper Deck' in the Linssen showroom, 80 invited guests enjoyed snacks and drinks. The Executive Councilor for Economic Affairs of the Province of Limburg, Mr A.M.G. Beurskens and Mr J. Zuidam, Chair of Brainport 2020 and Chair of the Limburg Employers' Association (LWV) spoke enthusiastically about the many Limburg companies, innovative power and potential. Many companies take advantage of the border region and the corresponding export possibilities, but many see opportunities to extend this possibility and to become even stronger as a result.

The cover of the magazine was finally revealed and all those present received a personal copy.

Said Ruben Linssen: "During the year, all directors and owners were interviewed by Jos van Wersch. An enthusiastic man, who has written interesting articles in a readable style, with a feeling for history and a positive outlook for the future. The splendid black and white photos of Kim Roufs add something extra to the portraits."

Published by: Vinda Media, [www.vindamedia.nl](http://www.vindamedia.nl)



## MAY WE BE YOUR HOST THIS YEAR?

The Jaguar Daimler Club and Limburgse Zakenmannen (Limburg Businessmen) are just a small selection of the 27 groups that visited Linssen Yachts in 2014. In total, we played host to almost 800 people. According to Limburg tradition, all the guests were welcomed with coffee and delicious Limburg vlaai (a type of tart). We then gave a short illustrated presentation about the history, development and production of Linssen Yachts, before actually proceeding through the production facility.

Various business and charitable clubs have also enjoyed farewell nibbles and drinks at the bar on our Upper Deck.

All our visitors are unanimous:

"...you soak in the atmosphere of a family business..."

"...never knew what went on behind the showroom windows..."

"...unbelievable that these magnificent products are made here in Limburg..."

"...the quality, tidiness and meticulousness on the shop floor, in the production facility and on the site are reflected in the quality of the end product."

Industry associations, business clubs, charitable clubs, sailing associations and motor boat clubs will also have the exclusive opportunity to have a guided tour round our production facility in 2015.

**INTERESTED?**

**IF SO, CONTACT [INFO@LINSSENYACHTS.COM](mailto:INFO@LINSSENYACHTS.COM)**

**NEW**  
Brilliant Edition



## 30.9 AC BRILLIANT EDITION



### Basic specifications:

LOA x beam overall x draft: ± 9.75 x 3.35 x 1.00 m

Minimum air draft: ± 2.36 m

**Engine:**  
1x 4 cyl. Volvo Penta Diesel,  
type D2-55, 1x 41 kW (55 HP)

CE-classification: C (coast)

**Base price 30.9 Brilliant Edition: € 199,650.-**



### Equipment:

Hull and cabrio in grey color, stainless steel railing finished with aluminium dodger in color superstructure, ships name in chrome, selected upholstery for interior, luxurious curtains for windows and hatches, sun cushions on cabin deck, luxurious LED reading lights, saloon, FC and AC partly covered with off-white textured wallpaper, Shower and toilet FC in modern New Comfort style, electric toilet FC, LED TV 23" in saloon, TV antenna type Glomex

### 'Brilliant' Navigation Package

€ 15,730.-

Raymarine C95 chart plotter, Raymarine P70R auto pilot, Raymarine Smart controller, stern thruster, remote control for bow and sternthruster, electric anchor winch

### 'Brilliant' Deck Package

€ 20,330.-

Original Linssen teak deck on aft cabin, closed covering over the aft deck fitted to standard cabrio, deck boxes, cushions for deck boxes, side ladder SB/port

All prices are inclusive of 21% VAT

# A LINSSSEN INTERIOR: PLEAS



# 40.9 AC BRILLIANT EDITION



LINSSSEN MAGAZINE # 4  
15



### Equipment:

Hull and cabrio in grey color, stainless steel railing finished with aluminium dodger in color superstructure, ships name in chrome, selected upholstery for interior, luxurious curtains for windows and hatches, sun cushions on cabin deck, mirror in aft cabin on aft bulkhead, luxurious LED reading lights, saloon, FC, AC and guest cabin partly covered with off-white textured wallpaper, shower and toilet FC and AC in modern New Comfort style, electric toilet FC and AC, LED TV 23' in saloon, electric TV lift, TV antenna type Glomex

### Basic specifications:

LOA x beam overall x draft: ± 12.85 x 4.30 x 1.20 m  
 Minimum air draft: ± 3.01 m  
**Engine:** 1x 5 cyl. Volvo Penta Diesel, type D3-110, 1x 82 kW (110 HP)  
 CE-classification: B (Sea)

**Base price 40.9 Brilliant Edition:**  
*(also available in twin engine)*

**€ 369,050.-**

### 'Brilliant' Navigation Package

**€ 20,270.-**

Raymarine C127 chart plotter, Raymarine P70R auto pilot, Raymarine Smart controller, stern thruster, remote control for bow and sternthruster, electric anchor winch

### 'Brilliant'-Deck Package

**€ 27,290.-**

Ooriginal Linszen teak deck on aft cabin, closed covering over the aft deck fitted to standard cabrio, deck boxes, cushions for deck boxes, side ladder SB/port

All prices are inclusive of 21% VAT

# ANT, MODERN AND BRIGHT



ENJOY THE PERFECT DAY OUT AT DESIGNER OUTLET ROERMOND, WHERE YOU'LL FIND DESIGNER BRANDS FOR 30-70% LESS



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BALLY



HUGO BOSS

FOR THE **STYLE HUNTERS**

At Designer Outlet Roermond, you'll find Diesel, Mulberry, Moncler and many more for 30-70% less all year round. We're just a few minutes' walk from Roermond's picturesque town centre, so you can combine sightseeing with fantastic shopping. With 200 sought-after brands on offer, plus stylish cafés and restaurants, we're the region's must-visit fashion destination.



ESCADA



FOSSIL



SWAROVSKI

FOR THE LABEL LOVERS

International brands including Baldinini, Furla and Hugo Boss.



SCOTCH & SODA

TAX FREE SHOPPING

Non-EU citizens can receive a tax refund on all products purchased.



Roermond

# SPRING BOAT SHOWS

MAASBRACHT, JANUARY - APRIL 2015

It's become a regular fixture each year: from January to March we have a stand at various boat shows all over Europe.

## BOOT DÜSSELDORF (D)

Our first show of the year – and right away the biggest and most important – is BOOT Düsseldorf in January (17–25 January). Anyone who was in hall 17 will have noticed that things were really buzzing at the Linssen Yachts stand. We had lots of visitors and we enjoyed the contact with new people and people we already knew.



## SEATTLE (USA)

This year was the first time that our new US agent attended the Seattle Boat Show (23 January to 1 February). There were a lot of visitors who knew Linssen Yachts from years back – when we also had an agent in the US – and who were interested in the many new developments.

## BOOT HOLLAND (NL)

Back home, and we come to the Boot Holland show in Leeuwarden. This event has really grown, and it now plays a prominent role where Dutch steel-hulled yachts are concerned. Here too, our salespeople were rushed off their feet, and it was an exceptionally successful show for us.

## HELSINKI BOAT SHOW (FIN)

Then followed shows all over Europe.

The Helsinki Boat Show takes place in Finland at the same time as BOOT Holland (6–15 February). Linssen's agent Proficon was very satisfied with the number of visitors, and there were a lot of people who came on board for a look at the Grand Sturdy 30.9 AC.

## GHENT (B) AND ISTANBUL BOAT SHOWS (TR)

Istanbul Boat Show in Turkey (14–22 February). For some years now, we have seen how the Ghent show has been growing. That was a good reason to put on a special display with a Grand Sturdy 36.9 AC and a Classic Sturdy 42 Sedan. With our Belgian partner Linssen Yachts Belgium and our Zeeland agent Jonkers Yachts, we really had our hands full during the two weekends.

In Turkey, our new agent, Gena Yacht, had a Grand Sturdy 45.9 AC on display. It attracted a lot of interest because the classic steel hull stood out among the more modern looks of the fast polyester yachts.

## SUISSE NAUTIC (CH)

In Switzerland, we were represented at the biennial Suisse Nautic boat show (18–22 February) by our long-time agent Nasta Marine. The new Classic Sturdy 36 Sedan Deckbridge – introduced in 2014 on Lake Neuchâtel – was particularly well received.

## MOSKOU BOAT SHOW (RUS)

While this magazine was being put together, there were also the Moscow Boat Show (10–15 March), our own Linssen Collection Weekend (14–16 March), and various in-house shows by our German dealers.

## DID YOU MISS US, OR COULDN'T YOU ATTEND?

As you can see, with ten big or small shows in just over two months, we're not just sitting around idle. It's all a real challenge from the organisation point of view, but we're used to that.

If you want to see our yachts, you don't need to wait until there's a boat show somewhere (or near you). You can just as easily come to see us in Maasbracht from Monday to Saturday (and Sunday by appointment). At our showroom, our separate Collection showroom, and our harbour we always have a good selection of new and used yachts on display.

To avoid any disappointment, it's a good idea to contact us beforehand, so that we can reserve all the time you need.

E-mail us at [info@linsseyachts.com](mailto:info@linsseyachts.com)  
or phone us on + 31 (0)475 439 999

# EXPANDING OUR NETWORK OF AGENTS

MAASBRACHT, JANUARY 2015

ONE IMPORTANT ASPECT OF OUR OVERALL QUALITY ASSURANCE IS OUR EXTENSIVE NETWORK OF AGENTS AND SERVICE POINTS IN EUROPE. WHEREVER YOU ARE, THERE'S ALWAYS A LINSSEN AGENT NEARBY. A LOT HAPPENED IN THAT RESPECT LAST YEAR.



## TURKEY

Turkey is perhaps not the first country that you think of for a steel displacement yacht, but its often sheltered waters and the picturesque little bays and harbours along its more than 6500 km of coastline provide excellent sailing.

Since 2014, Linssen's agent for Turkey has been Gena Yacht. This firm will be representing Linssen Yachts in various places for sales, service, and maintenance.

The firm's head office and technical centre is at Çe me-Port Alaçatı Marina. It also has offices in Istanbul and at Marmaris Netsel Marina, and a service point in D-Marin Turgutreis. For other Turkish harbours, Gena Yacht has a mobile team available.

Turkey has a rich history involving many cultures such as the Hittites, Assyrians, Greeks, Armenians, Persians, Seljuks, and Ottomans. Turkish towns and cities can often trace their history back to before the Turkish period, with very many remains still being visible. The fact that there are still so many intact historical buildings in Turkey is because the Ottomans often carried out restoration work.

Major historical towns and cities such as Istanbul, Bursa Edirne, and Izmir are very popular with tourists, but there are hundreds of historical sites throughout the country, for example the many now ruined Greek cities of Troy, Ephesus, Pergamon, Miletus, Priene, Aphrodisias, Sagalassos, Xanthos, Side, Phaselis, and Didyma.

Turkey is therefore very much worth admiring from the water.

**GENA TURIZM YATÇILIK ORG.INS. TIC. LTD.ŞTI**

**PORT ALAÇATI**

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**GENA TURIZM YATÇILIK ORG.INS. TIC. LTD.ŞTI - İSTANBUL OFIS**

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Grand Sturdy 45.9 AC at the Istanbul Boat Show 2015 (above) and off the coast near Göcek (below).





## SWEDEN

Besides in Finland, a Linssen dealer also began representing us in Sweden last year. Linssen Yachts Sweden is based in Bromma, to the west of Stockholm, not far from Bromma/Stockholm Airport.

A characteristic feature of the Swedish coast are the many skerries, hundreds of little islands which are actually the tops of hills rising up above water from the seabed. Between them, the waters are often sheltered, so that the sailing is excellent.

The great thing about the Swedish coast is the beautiful scenery and the picturesque fishing villages with their typical wooden houses painted in different colours.

The Göta Canal is perhaps Sweden's most important engineering feat of yesteryear as regards hydraulic engineering. It is a 190 kilometre blue ribbon running from Gothenburg in the west to Sjötorp in the east and is Sweden's top destination for motorboat cruisers.

For a long time, the canal was of vital economic, infrastructural, and strategic importance for the country. Today, though, it is primarily a recreational magnet for water sports enthusiasts, cyclists and walkers. Each year, some 3 million tourists visit the canal and the attractive places along its banks. Because it is so long, you can always find somewhere to enjoy peace and quiet.

For more information about cruising in Sweden, don't hesitate to contact Linssen Yachts Sweden.



### LINSSEN YACHTS SWEDEN

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E bo.molander@linssenyachts.se  
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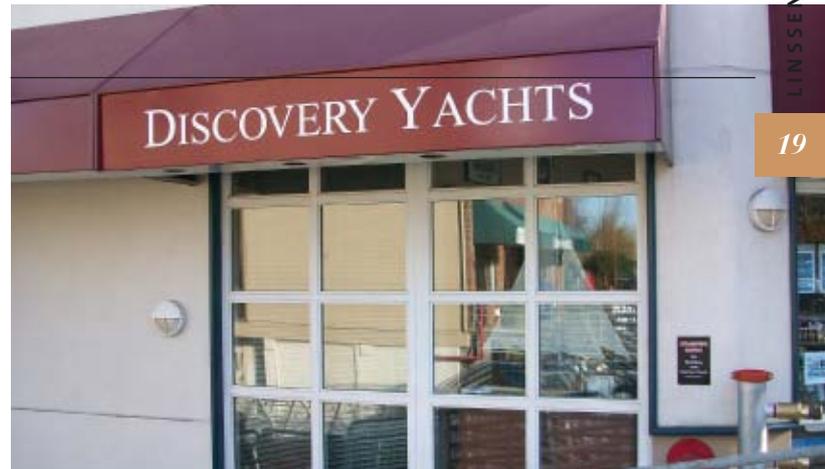


## UNITED STATES

As you can see, Linssen Yachts has greatly expanded its network of dealers. And because there is a lot going on in the market on the other side of the Atlantic, we are now represented there by the firm of Discovery Yachts. To start with, we will be represented this spring at a number of trade fairs, including the Seattle Boat Show (late January), Pacific Sail Expo in San Francisco (9–12 April), and the TrawlerFest Anacortes (12–17 May) at Anacortes (Washington state).

### DISCOVERY YACHTS

Michael & Elizabeth Locatell  
1500 Westlake Ave North, Suite 102  
Seattle WA 98109 USA  
T +1 206 285 1096  
mlocatell@aol.com



## UKRAINE

Oriyana Yacht Centre in Vyshgorod is the Ukraine base for Linssen Yachts. Located to the north of Kiev on the Dnieper river, it is a round building that looks like a lighthouse and is a real showpiece for the city.

The Yacht Centre provides berths for sixty yachts and can offer a full-service package, with winter storage, maintenance, and servicing. The marina also has a restaurant, ample parking, and a water sports shop.



### ORİYANA YACHT CENTER

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Kyiv region 07300, Ukraine  
Tel.: +38 044 221 66 36  
yachtclub@oriyana.com  
www.oriyana.com



# LINSSEN BOATING HOLIDAYS



YOUR 2015 SPRING, SUMMER, OR AUTUMN HOLIDAY CRUISING WITH A LINSSEN? LINSSEN BOATING HOLIDAYS® (“LBH”) IS THE UMBRELLA NAME FOR (CURRENTLY) TWELVE INDEPENDENT, AUTONOMOUS CHARTER FIRMS THAT OFFER EXCLUSIVE HOLIDAYS ON BOARD A LINSSEN MOTOR YACHT IN SOME OF EUROPE’S MOST ATTRACTIVE CRUISING AREAS.

This article tells you about our new LBH partner in Finland, Saimaa Charter Vuokraverho, operated by Harri Niskanen and his family. Conveniently, they speak Dutch, German, English, and Russian.

## FINLAND

Saimaa: a labyrinth of blue lakes and green islands, in “the land of a thousand lakes”.

Finland is often called the “land of a thousand lakes”. That’s not surprising, because there really are a lot of them! In fact the Finnish landscape is defined by lakes and the sea. The Saimaa region is in the southwest of Finland and is part of Southern Savonia (Etelä-Savo). The area around the town of Savonlinna is renowned as the country’s prime holiday landscape, stretching from Varkaus in the west to Joensuu in the east and from Kuopio in the north to Lappeenranta in the south. The whole region covers 1700 km2 and, if you include all the islands, has a coastline of no less than 13,700 km. You can explore this region as the skipper of your “own” Linssen and discover the splendid waterways and harbours that are full of the local joie de vivre.

The region includes many cultural sites, with the world-famous opera festival in Savonlinna, top-class concerts, and fascinating museums and galleries. The sunny shores of Lake Saimaa offer everything you need for a lovely holiday. Charming boutiques, idyllic cafes, and top restaurants are there to welcome you, and contribute

to the charm that is so characteristic of the area around Savonlinna. For cruising, one of the most popular parts is the Linnansaari National Park, with 130 islands covering an area of some 40 km2. The park has 21 marinas, so it’s never hard to find somewhere to moor. Moreover, you can always just tie up somewhere for a while to have a meal or make coffee over an open fire. If you’re in luck, you’ll see one of Saimaa’s famous ringed seals, the most endangered seal species in the world.

Besides the harbours in the Linnansaari National Park, the region has more than 200 other marinas, which makes it easy to plan your trip. And because it’s Finland, a lot of these places have a traditional sauna where you can relax and then cool off in the crystal-clear waters of the lake.

Your trip will take you to lots of natural harbours too and you are permitted to spend one or two nights on almost all of the islands. This lively area amidst the idyllic Saimaa region is the perfect setting for a cultural, spa, beach, or cruising holiday – or a combination of all four. You can escape from the stresses of day-to-day life on your yacht, moored alongside the quay with the market and outdoor cafes of a pleasant summery town close at hand. But you can also just sail into a bay and enjoy the peace and tranquillity of nature.

The area around Savonlinna is perfect for exploring by boat. Just a stone’s throw from the town is an archipelago with national parks, natural harbours, and unspoilt bays. You can visit remote islands that large cruise ships can’t access, or you can hire a boat to explore the archipelago safely with a guide.

Saimaa Charter Ltd is run by the Niskanen family and is based in Savonlinna, right in the centre of the Saimaa region. It has been hiring out boats since 1978 and is in fact one of the oldest such firms in Finland. All you need



do is step on board your Linssen and set off on your holiday – the Niskanen family do all the rest.

According to the Wall Street Journal, Lake Saimaa is one of the five most beautiful lakes in the world.

#### **SAIMAAN VUOKRAVENHO OY**

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FIN - 57230 Savonlinna  
Mobile: + 358 400 796949  
[www.saimaacharter.com](http://www.saimaacharter.com)  
[info@saimaacharter.com](mailto:info@saimaacharter.com)

#### **UNITED KINGDOM**

In January this year, the Linssen Boating Holidays stand in the charter hall at BOOT Düsseldorf saw the christening of the new Linssen Grand Sturdy 36.9 AC for LBH partner Hobbs of Henley (UK). The “Midsomer” (named after ITV’s Midsomer Murders series) will be available for charter on the Thames starting in the coming season.

#### **HOBBS OF HENLEY**

Station Road • Henley on Thames  
Oxfordshire, RG9 1AZ, United Kingdom  
Tel: +44 (0) 1491 572035  
[www.hobbs-of-henley.com](http://www.hobbs-of-henley.com)  
[charter@hobbsofhenley.co.uk](mailto:charter@hobbsofhenley.co.uk)

#### **ITALY**

Another new destination for this season is Italy. From August 2015, you can charter a Linssen Grand Sturdy 40.9 AC in the heart of Venice. Lagunalonga, our new LBH partner, will be delighted to welcome you.

Lagunalonga offers a unique introduction to Venetian treasures: priceless architectural and archaeological heritage, pristine nature reserves, rare handicraft products and culinary experiences. It is a leisurely cultural adventure exploring the entire lagoon network. Take time to enjoy a unique experience. Lagunalonga reveals the genius loci – the distinctive character – of Venice in canal routes taking in the main sites of Venetian civilization and landscape: sandbanks, museums, islands, monasteries, oases, basilicas, dunes, walled vineyards and archaeological sites. Enjoy the comfort of exclusive Linssen boats and savour inspiring reinterpretations of traditional dishes washed down by local wines.

Lagunalonga is more than a cruise on the lagoon. It’s a door leading to places that are magical and almost unknown. Come and discover the historic sites of the Venetian archipelago on board the exclusive Linssen yachts. A seven-day cruise that can be adapted to focus on the most individual features, combining adventure or relaxation, culture or sporting events, immersion in nature or gourmet cuisine. The experience of the water landscape can be extended on board local water sport craft or boats featured in multicultural events, such as local festivals and rowing competitions.

#### **LAGUNALONGA**

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For more information:  
**Linssen Boating Holidays®**  
[www.linssenboatingholidays.com](http://www.linssenboatingholidays.com)



Text: Gabi de Graaf-Weerts; photographs: Linssen Yachts/Zebra Fotostudio's

## THE MICHELS FAMILY HAS CLOCKED UP ALMOST 120 YEARS WITH LINSSEN

THEY ARE BECOMING A RARITY, EMPLOYEES WITH FORTY OR MORE YEARS OF SERVICE WITH THE SAME FIRM. BUT LINSSEN YACHTS STILL HAS A FEW. ONE IS JAN MICHELS, WHO HAS BEEN WITH LINSSEN FOR MORE THAN FIFTY YEARS. BUT HE'S NOT THE ONLY ONE IN THE MICHELS FAMILY: HIS BROTHER PIET HAS BEEN WORKING WITH US FOR MORE THAN 45 YEARS. SO IT WASN'T SO STRANGE THAT JAN'S SON BJÖRN JOINED US SEVENTEEN YEARS AGO. ALL IN ALL, THEY'RE A FAMILY WHO REALLY CARE ABOUT LINSSEN YACHTS.

Björn is now 34 and as a nine-year-old he already went along with his dad Jan to the Linssen Yachts yard on Saturdays. There was always something to do there: moving boats, preparing for trade fairs, or drawing up job sheets. "Other kids went out to play, but I went with my dad to move boats around. I went and sat in the car as early as possible every Saturday morning so that dad wouldn't forget to take me along with him. I rode on the forklift, or when dad had to draw up job sheets I sat next to him doing my own drawings." "And he really loved it if the forklift had a flashing light too!", says Björn's father Jan (66) with a smile.

Jan started work with Linssen in 1964, as a carpenter, later becoming a foreman, but he did a lot of other work besides. "I did internal transport, installed engines, and even carried out major repairs to the boats," says Jan. "That was what it was like back then." Jan is actually retired, but if you ask how often he can still be found at the Linssen yard, father and son both instantly answer "Every afternoon!" Last year was Jan's fiftieth year with Linssen. And no, he still can't really leave. "It's become a hobby for

me", he says. Jan mainly still deals with transporting the yachts, but he's also there at boat shows and trade fairs: "It's nice to still be involved," he says.

Jan's brother Piet (61) joined the firm in 1969. "I was also taken on as a carpenter. 'Go and saw some wood", they told me. But I wasn't really a carpenter at all, I was a fitter!" says Piet with a laugh. "Fortunately I was able to switch to the hull workshop the next day. That was how things worked back then." Piet now deals mainly with the internal transport, and he hoists boats into and out of the water.

In 1998, it was Björn's turn to join the firm. After a year as a trainee with various companies, he was taken on by the last one – yes, Linssen Yachts. "I was overjoyed," he says. The Logicam 2 interior hall is now the place where foreman Björn works. There are twelve yachts lined up under construction. Björn loves to talk about "his" bit of Linssen: "The advent of Logicam is the biggest change that I've been involved in," says Björn. It used to be that the yachts stayed in the same place for all the different work to be done, from installing the engine and the woodwork right through to the finishing. Today, they move up one

place along the Logicam II line (with yachts of between 40 and 46 feet) every 10 days, with work being done on another part of the vessel at each workplace. Basically, a yacht comes into the hall as a painted hull and leaves it fully finished. “It’s much more efficient,” says Björn. “It used to be that we went to the boat, but now it comes to us. What makes it interesting is the logistics involved. For me, it’s a challenge to make sure that the other guys can do their work at their place in the line.” Each of the workplaces is equipped with trolleys with all the necessary stuff: engine parts, ceiling panels, the woodwork for the forward cabin, flooring, etc., etc. Each interior fitter also has his own box of tools. On the inside of the lid, Björn’s has photos of his two daughters (who are one and six years old). So the next generation of the Michels family is already on the way! “Yes,” grins Björn, “My elder daughter already knows her way around here – especially how to find the vending machine!”

After leaving the Logicam hall, the yachts are lowered into the water, a job that is dealt with by Piet Michels. Just as we step outside, Piet’s colleague Jo Linssen arrives towing a big grey hull. Right away, Piet pulls on his work gloves and starts to help. The hull has to be transferred to a different cradle. “There are only a few people who can do this work,” says Jan, “You need to be a really well coordinated team.” The yacht is quickly switched to the other cradle and Jo and Piet take it away to the sandblasting cabin. “We developed the system with the cradles ourselves,” says Piet. “It used to take half an hour to get a boat onto the blocks.”

A few minutes later, a Grand Sturdy 470 needs to be removed from the Logicam 3 hall, and it is immediately clear just what a precision job it is to transport a boat. Piet carefully inserts the forks under the cradle and slowly, the boat starts to move. Guided by Jo and Jan, Piet Dick

tows the almost 15 metre-long Grand Sturdy out of the row of boats, and – with only decimetres to spare on either side – manoeuvres the colossus out of the hall.

“What outsiders don’t realise, says Jan Michels, ”is that at any one time there are about seventy yachts at the Linszen yard.” “That used to be different,” adds Piet. “When we started, there was just a single building and we built each boat there from start to finish.” The advent of the computer in the 1990s meant big changes for Piet and Jan. “We used to have to measure up and cut out everything ourselves,” says Piet, “but now the whole boat comes in as a kind of kit and we just need to put it all together.” “Back then, there was also more contact with customers,” says Jan. They came to look at what we were doing and sometimes you had to take off five centimetres, or add a bit. Nowadays, it’s all drawn and machined via the computer. Accepting that was a bit difficult, I have to say.”

But customers do still come now and again to see their boat being built. “That’s great,” says Björn. When he started work at Linssen, the interior of each yacht still used to be drawn out on the floor so that the customer could look at it and discuss it. “And it’s not as if we can no longer customise the boat to fit in with a customer’s wishes,” he adds. Nowadays, though, it’s the people from the sales department or the work planning department who do that.”

Björn can’t imagine working anywhere else. “My work is very varied, and I still regularly need to operate the crane or the forklift. I also go to a lot of trade fairs at weekends, either to represent Linssen or just as my hobby, along with my dad. So I’m involved with a lot of different aspects of the business, which makes working at Linssen really enjoyable.”

from left to right, Jan Michels skilfully manoeuvres the yachts in and out of the showroom; Piet Michels operates the boat lift; Björn Michels ensures that everything goes according to plan in Logicam II.



# LINSSEN YACHTS

## THE VARIOTOP® COMPANY

THE LINSSEN-VARIOTOP® - THE FULLY AUTOMATIC FOLDING ROOF – HAS BEEN AVAILABLE ON VARIOUS YACHTS IN THE OVER 45 FOOT (12/13 METRE) SEGMENT SINCE 1993. A FEW YEARS AGO, WE STARTED DEVELOPING THE VARIOTOP® SO THAT IT COULD ALSO BE FITTED ON SMALLER YACHTS.

It has turned out to be a special project that involved a lot more than just “scaling down” the existing Variotop®. The Variotop® was originally developed for the Grand Sturdy 500. This boat has sufficient space to accommodate the sizeable hydraulic components needed to open the Variotop® and to close Variotop® frame.

Our internal development department therefore had to redesign and recalculate everything, which means that we can now offer an electrically operated Variotop® from 36 footers (11 metres) and above.

### 36 - 40 - 45

And, having completed this step, we have immediately created a whole new series of yachts. At this moment, the Grand Sturdy 36.9 AC Variotop® and the Grand Sturdy 40.9 AC Variotop® are already at a very advanced stage of production, which means that the 36.9 will be on display in the showroom during the Linssen In-Water Boat Show!

### WHAT IS THE VARIOTOP®?

Variotop® is a variably adjustable helmsman’s position on a motor yacht in which the following elements interactively connect with each other:

- An electrically operated folding roof that allows you to enjoy the first rays of the sun or can protect you from the rain at the press of a button (and all without a single twist lock fastener or tenax)
- You can stand and sit comfortably, with an all-round view
- Continuously height-adjustable cockpit seat/bench, ensuring a safe view for everyone

- At its highest position, the adjustable cockpit seat/bench can raise the head of any skipper ABOVE the edge of the windscreen, therefore always providing a great view and, in good weather, feeling the sun and the wind in your face
- The folding roof section can be closed off with revolving doors
- A luxury dashboard with the instruments always conveniently positioned, regardless of whether the skipper is sitting or standing and regardless of how tall he or she is
- The steering wheel is in the correct position, whether you are standing or sitting
- The engine control lever is well positioned for safe and ergonomic use

### THAT’S THE LINSSEN-VARIOTOP®!

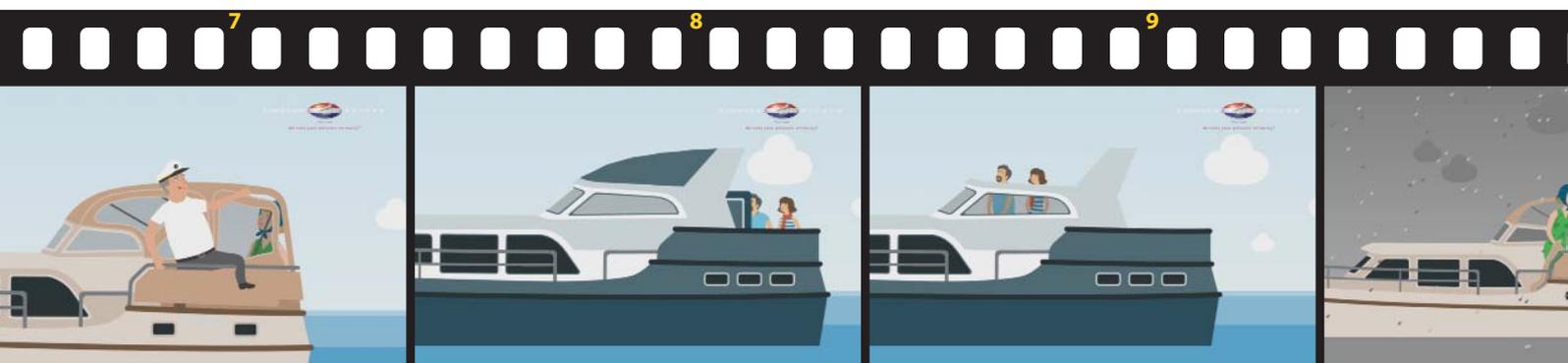
#### Where can you view the new Linssens with Variotop®?

##### Grand Sturdy 36.9 AC Variotop®

- |                                     |               |
|-------------------------------------|---------------|
| • Linssen In-Water Boat Show        | 8-11.05.2015  |
| • Amsterdam In-Water Boat Show (NL) | 1-6.09.2015   |
| • Interboot (D)                     | 19-27.09.2015 |
| • Linssen Yachts Boat Show (NL)     | 21-23.11.2015 |

##### Grand Sturdy 40.9 AC Variotop®

- |                                 |                  |
|---------------------------------|------------------|
| • Hamburg (D)                   | 31.10-08.11.2015 |
| • Linssen Yachts Boat Show (NL) | 21-23.11.2015    |





Grand Sturdy 36.9 AC Variotop®



Grand Sturdy 40.9 AC Variotop®



Grand Sturdy 45.9 AC Variotop®



**THE LINSSEN-VARIOTOP®**

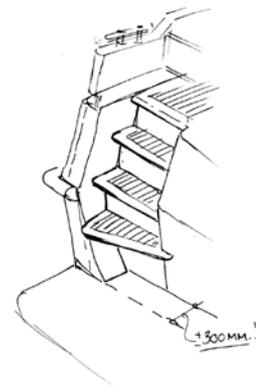
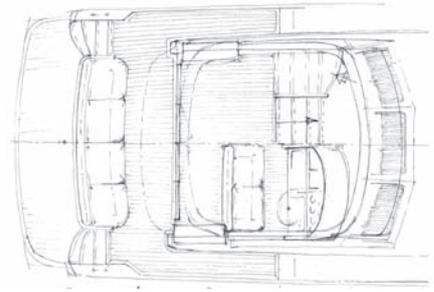
The concept of the Linssen-Variotop® is much more than just an 'easy-to-operate' folding roof. Greater comfort, improved ease of operation, increased safety and even more enjoyment of your travels on board.

You will only understand this complete concept when you are sailing, but to give you an impression of the benefits, we have made an informative animation.

Scan the QR code on your mobile or go (via laptop or computer) to our website.



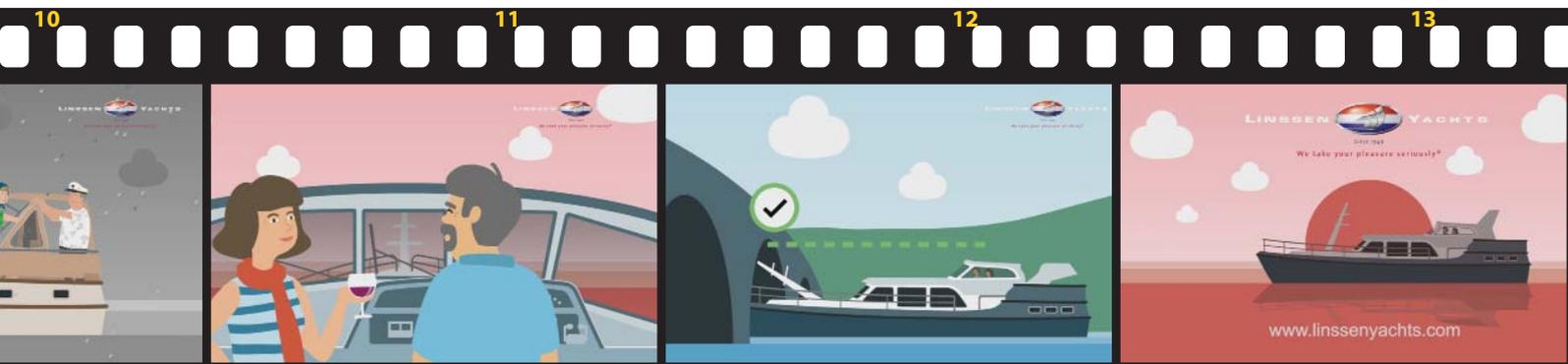
Set of steps at the stern of the Grand Sturdy 40.9 AC Variotop®



Production photo of the Grand Sturdy 36.9 AC Variotop®



*All drawings are artist's impressions of preliminary design drawings. No rights may be derived from them.*





Text and photographs: Randolph Nott & Renate Thieme

## CROATIA: AMONG EUROPE'S MOST BEAUTIFUL AREAS FOR CRUISING

MORE THAN TWO THOUSAND YEARS OF HISTORY, AN IMPRESSIVE LANDSCAPE, SECLUDED BAYS, AND HARBOURS BOTH TRANQUIL OR BUSTLING – CROATIA HAS EVERYTHING THAT A CRUISING ENTHUSIAST COULD DESIRE. WITH OUR GRAND STURDY 40.9 SEDAN, WE COULD VIEW CROATIA FROM A NEW PERSPECTIVE!

And to say it right away: we have been sailing the Adriatic in a number of different vessels since back in the 1980s, but none was as comfortable and safe as the Hippo – a well-deserved name! Although the Adriatic is often derided as “just a bathtub”, things can get very uncomfortable when the cold “Bora” wind sweeps down from the mountains and churns up the sea. But even in weather conditions that had made our solid old motorsailer creak and groan, and we had felt better off with lifejackets on, the Linssen lived up to its name and lay there unconcerned like a big heavy hippo in the water. But let's begin at the beginning.

After its maiden voyage on the Meuse, Waal and Rhine, we took over the new boat at Izola (Slovenia) on 6 June 2013 and set off to enjoy the transfer trip to our home marina at Simuni on the island of Pag (Croatia). The coasts of Slovenia and Istria were still very busy, with a lot of buoys marking obstacles that we had to look out for. But

despite it being the holiday season, things got less busy after we had crossed the Kvarner Gulf and left the coast of Istria. We naturally stopped off in Rovinj before the crossing. The town has a long and turbulent history. The Romans called it “Ruginium”, which the Slavs changed to “Rovinj” in the seventh century. Rovinj is well worth a visit. The townscape has been shaped by its rich history, with winding alleys and an overall Romanesque-Gothic appearance, but with renaissance, baroque, and neoclassical buildings too. Particularly striking is the Basilica of St Euphemia, whose 60 m-high seventeenth-century tower is topped by a 4.70 m-high bronze statue of Euphemia herself, the patron saint of the town.

Another interesting town is Pula, with a history dating back 7000 years. In 177 BC, it was captured by the Romans, who built an amphitheatre there in the reign of the Emperor Augustus that is now one of the main sights. Other remains from the Augustan period are the Temple

of Rome and Augustus, the partly preserved city walls with their gates, and the remains of two theatres.

After a two-week voyage with several stopovers at historically notable locations and secluded, picturesque coves, we reached our base at Simuni on the island of Pag. We have been coming here for many years, and we really enjoy the homely atmosphere of one of the smallest marinas on the Croatian coast. Pag is famous for its lace, which is still painstakingly produced by hand, and its sheep's milk cheese, now made in cheese dairies partly modernised with funds from the EU. The milk comes from sheep that graze on the mostly very poor soils – often apparently consisting only of scree – throughout the island and also on the generally uninhabited neighbouring islands. When you cast anchor in the bays of these uninhabited islands (for example Maun), you may quite possibly see the sheep come down to the beach in the evening to drink water from the sea. It is supposedly this and the saline meadows that give the cheese its distinctive taste. Another interesting feature are the olive trees – some up to 1500 years old – around Lun at the northwest end of Pag. As on the other Croatian islands, the production of olive oil is an important part of the economy.

Located in central Dalmatia (about an hour's drive from Zadar), Pag is the ideal starting point for cruises both short and long. In deciding on the "Longtop" Sedan – i.e. the model with an extended roof over the cockpit – we were influenced by our previous experience in the area: intense sunshine, which not only heats up the sea significantly (in June already up to 28° C) but can also be hard on the skipper and his crew. So our chosen model is also



suitable for pale-skinned northern Europeans! However, this kind of boat is not very frequent in the Adriatic, and we have already become accustomed to being gazed at

in every harbour that we visit. Even the owners of sleek yachts have to admit that the Linssen offers an impressive degree of comfort. That also applies in rough seas and conditions that are a challenge for sailors and that keep those fast, sleek yachts in the harbour.

So much for our boat. In June 2014, we used the first part of our stay in Croatia for some short trips, which we'd like to tell you about. From the ACI Marina at Simuni, we set a course of 330° past the lively harbour town of Novalja – popular especially among younger visitors to Croatia – and past the island of Pag to Rab. To starboard, we could see the ancient olive trees around Lun that we already mentioned. Near the headland lies the sleepy little village of Tovarnele. Drawing level with the buoys marking the shallows, we changed course to 350° and sailed directly into the bay at Cifnata. The sandy bottom is ideal for anchoring, and although the bay is frequented by day-trippers, they leave in the evening in small yachts or taxi boats. We reached this intermediate destination at a leisurely 5,5 knots in just under 5 hours, and prepared for the night. We enjoyed the quiet of the evening and after breakfast set course the next morning for the harbour at Rab (44° 45' N, 14° 46' E). We were greeted there by the four striking bell towers of the historic centre, which is built on a steep rocky ridge. At the harbour entrance, we came across a whole armada of boats both large and small – like a swarm of mosquitoes – that were on their way to the numerous bathing inlets. That was fine by us, because it meant more space in the harbour. The marina is situated opposite the quay of the town's harbour and is a very convenient place to moor. But for an hourly charge of 20 kunas (about EUR 2.50) you can also moor alongside the quay itself. The Linssen's bow and stern thrusters meant that "parking" was not any problem. The advantage of mooring by the quay is that you have easy access to the town centre: you don't have to walk around the harbour basin as you do if you tie up in the marina. Rab is over 2000 years old, and with narrow lanes and many churches has a special flair all of its own. With Rovinj and Zadar, it counts as an historic and cultural gem of northern Croatia. There are numerous excellent restaurants, but we will mention only two. One is the stylish "Paradiso", in the old town loggia and the Cernota Palace, which also has its own picture gallery, which the owner is happy to show to visitors. The slivovitz and the house wine are both produced by the restaurant itself. The link with the coast is also shown in various items that give the restaurant its exclusive atmosphere.

The "Rab" tavern is in a rustic but refined style. With its wooden beams and a welcoming gallery, it has a tradi-



tional atmosphere and its excellent but inexpensive dishes make it really worth a visit. It's striking that younger people in Croatia prefer to communicate in English, while older people usually understand German better. But basically, there are no communication problems. On this cruise, by the way, there were five of us on board the *Linszen*, but none of us felt there was too little room. One reason is of course that the cockpit offers plenty of space, although a cover needs to be put up if it rains.

After a good meal and some extensive sightseeing, we left Rab in the evening so as to spend the night at Cifnata again. Next morning we set a course 253° for the island of Cres. During the crossing, we were in fact caught out by a moderate Bora wind, making it seem sensible to stop over and spend the night in the bay of Toveračica on Cres. That also made things a bit easier for our guests, who weren't such experienced sailors. Next day, we rounded the island to the southeast and sailed comfortably through the Lofinjanski Channel, with Cres to starboard and Lofinj to port, to the little town of Osor. At Osor, the islands of Cres and Losinj are separated by a canal – only 11 metres wide – that was constructed more than 2000 years ago. The bridge over the canal is opened twice a day, at 9 a.m. and 5 p.m. For the vessels that are waiting, there is an area with buoys and a clearly marked navigation channel. The buoys enabled us to tie up and use our Zodiac dinghy to go ashore. The Zodiac is equipped with a 4 hp Torpedo electric outboard motor, allowing for elegant and almost silent operation.

In Roman times, Osor was a strategically important centre with about 20,000 inhabitants, because the sea route from Aquileia to Salona passed through the Osor Canal. Surrounded by strong defensive walls, it was the site of numerous temples, a forum, theatres, and palaces. The harbour was the base for Ravenna's navy, and in 530 AD, the town became the seat of a bishop. It was later devastated by the Saracens and sank into insignificance. To-

day's Osor is a village of scarcely 100 residents, with ancient remains that are well worth seeing.

We continued on a course of 148° past Losinj to starboard and Orjule to port to the island of Ilovik. At the south-eastern tip of Losinj there is a small uninhabited island, Kozjak, which we rounded, keeping it to port and looking for a suitable bay to anchor off the west side of Ilovik. We decided to anchor in the bay of Pažine in the south of the island and to finish the day there.

Next morning, we set a course of 132° for Ugljan, passing by Silba (to port) and Premuda and Ist (to starboard). At the southern tip of the island of Silba we had to correct our course again slightly so as to pass Sestrunj (to starboard), with the offshore islands of the Tri Sestrice, to reach the island of Ugljan. We moored at the "Olive Island" marina at Sutomiscica, a brand-new marina leaving nothing to be desired.

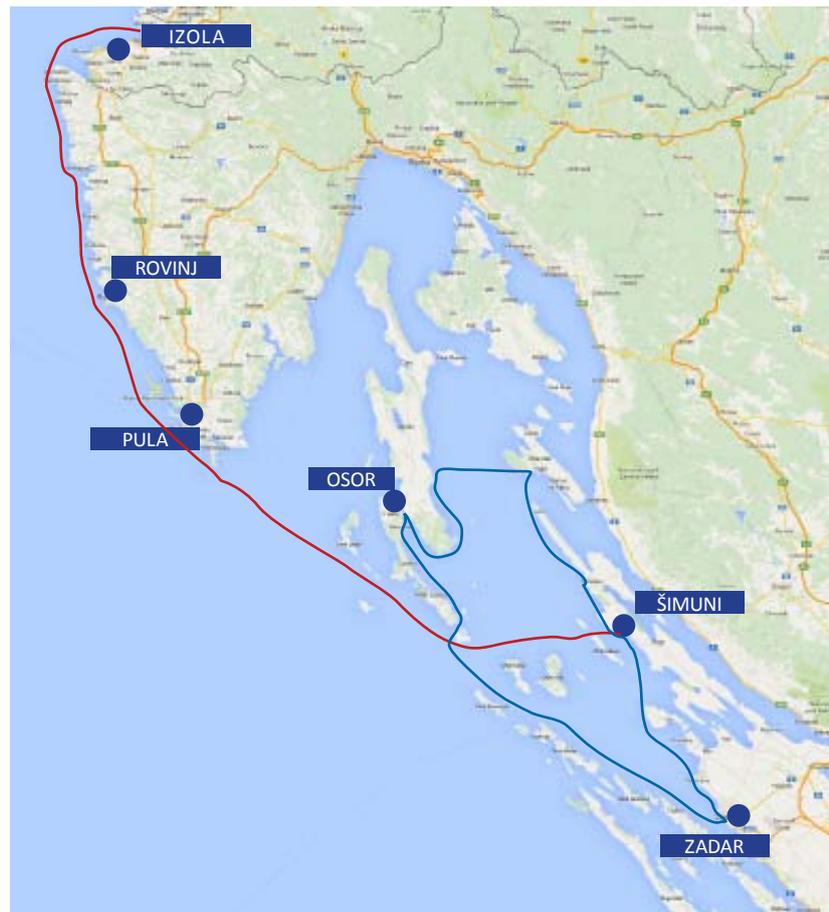
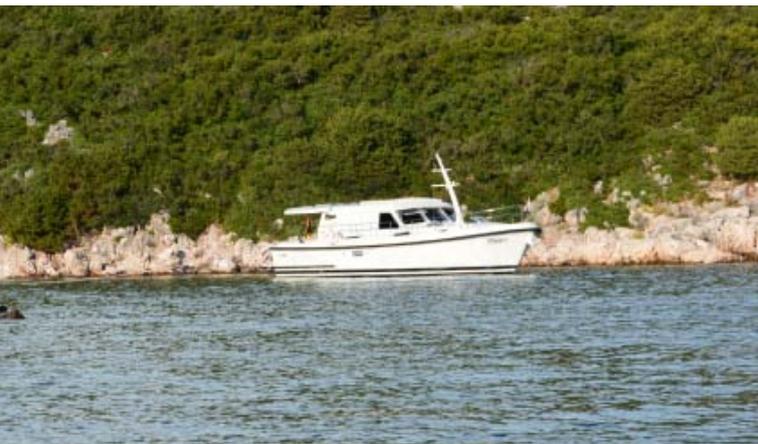
After a restful night in the marina and after replenishing our stores (including water) we set course for Zadar. Ugljan and Zadar are separated by the Pafimanski Channel, which we crossed in less than an hour, tying up at the town's marina. Getting into this marina is a tight squeeze, and a bit of a challenge for a 40-foot vessel. The *Linszen* is somewhat cumbersome, but using its bow and stern thrusters enabled us to moor without problems, although without the additional rudder, things would have been extremely difficult. We can't really recommend this marina because it is extremely expensive and crowded. Although we were only moored for a few hours so we could do some sightseeing, we were immediately charged for 24 hours (including for unnecessary water and electricity!), whereas at all the other marinas there is also a charge for just half a day. So what you need to do is either stay for the whole time you've paid for or go to the Borik marina instead. As we've already seen, Zadar is a real gem and very much worth visiting. It's no wonder that the AIDA cruise ships put in here too. The ferries that are constantly coming and going also need a lot of space, so we were glad – especially after our days of peace and tranquillity – to get away from the hustle and bustle.

On the way back to the island of Pag, we once more moored off the island of Vir, and could admire a spectacular sunset, which compensated for the stress at Zadar. One thing that this cruise showed us is that the Longtop model of the Grand Sturdy Sedan is ideal as far as we're concerned for sailing in this area. Croatia's membership of the EU has led to changes in the conditions for yachts. The important thing now is no longer the length of the vessel but the power of the engine. That made this year's permit significantly cheaper than in the past.

## CROATIA: AMONG EUROPE'S MOST BEAUTIFUL AREAS FOR CRUISING

The Hippo has an engine speed of from 1800 to 1850 revs per minute, producing 5.5 to 6 knots (diesel consumption: about 5 litres per hour). That is rather slow compared to the usual yachts in the Adriatic, but we're not in any hurry. People often talk of "slowing down and starting living" – that's what we actually managed to do! In return, the boat is extremely reliable, and remains docile even in rough seas. There's enough space even when you have guests on board, and we have come to appreciate the storage space too. A Fritz!Box and the connected stick allowed us to connect up with the rest of the world via the Internet, and there was a stable WLAN network on board for our mobile phones, iPad, and other devices. We hadn't thought about installing an additional external antenna for all this, so we had to make do with an after-market antenna with a magnetic base, which we extended out through the sliding roof in areas with a weak signal. When sailing in this area, I advise bow and stern thrusters and auto pilot. We also think it's absolutely necessary to be able to cover the cockpit with a cover during bad weather.

Finally, we would like to record that Linssen doesn't just build top-quality vessels but also provides a first-class service. That more or less guarantees that the "best weeks of the year" will be just what we want, namely totally relaxing!



# OUR NEW FLAGSHIP: GRAND STURDY 52.9 AC WHEELHOUSE

THE LINSSEN GRAND STURDY 52.9 AC WHEELHOUSE WAS LAUNCHED AT THE LINSSEN YACHTS BOAT SHOW LAST NOVEMBER. AT OVER 16 METRES IN LENGTH, THIS YACHT SETS A NEW STANDARD IN STEEL YACHT CONSTRUCTION. THE "9" SERIES INTERIOR HAS A MAGNIFICENT APPEARANCE AND PROVIDES AN OCEAN OF SPACE ON BOARD.

The Grand Sturdy 52.9 is available in two versions, either with the Wheelhouse or with the unique Linssen-Variotop®, the fully automatic folding roof.

The Wheelhouse version is equipped with a large electric sliding roof and the luxurious Longtop extended roof covering the entire width of the aft deck, with integrated LED lighting in the ceiling. The wide gangways next to the wheelhouse are also covered and have stylish Longtop supports on the port and starboard sides for a real mega yacht feel.

When the teak doors are open, a single huge living space is created between the wheelhouse and the aft deck. The aft deck has integrated deck boxes (including faux leather cushions) and a large teak table. The wheelhouse contains the wet bar with fridge, sink with hot and cold water and the Linssen Yachts glass set.

More sitting space can easily be created by extending the bench in the wheelhouse. Simply slide out the integrated sitting section to create a spacious L-shaped bench.

## SALOON

Together with the galley and dinette, the spacious saloon consists of one large open space. Needless to say, the 52.9 has a radio/CD/DVD player with speakers in the saloon and wheelhouse, which are operated using the Raymarine multifunction instrument. The TV, with a Glomex DVB-T antenna, is located on the starboard side and the unique split-level saloon connects the spacious saloon with the dinette and pantry to form one big space.

## PANTRY AND DINETTE

The galley is particularly roomy. Every available inch of space has been used extremely efficiently. Standard features include a 281-litre fridge with a 61-litre freezer, an induction cooker with 4 induction zones, stainless steel microwave/oven/grill, Corian worktop, Magic Corner cupboard, including racks and stainless steel sink. A built-in dishwasher also comes as standard.

**FOR MORE INFORMATION ON THE GRAND STURDY 52.9 AND/OR 58.9, PLEASE CONTACT**

[sales@linsseyachts.com](mailto:sales@linsseyachts.com)

## SPLIT-LEVEL-SALOON



**Where can you view the Grand Sturdy 52.9 AC Wheelhouse?**

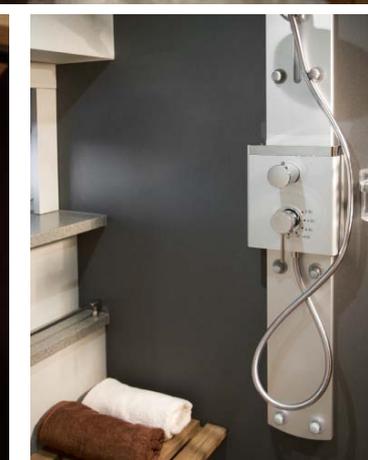
Hennings Yacht-Vertrieb Open Days

Papenburg (D)

25 + 26 April 2015



LINSSEN MAGAZINE 45



# LINSSEN BOATING EXPERIENCE

Come aboard and enjoy the Linssen Boating Experience that unique sensation on board a Linssen motor yacht. Explore Dutch and Belgian Limburg from a magnificent viewpoint: the water. Enjoy special moments on the water. That's now possible with the Linssen Boating Experience: a complete cruise experience tailored to the requirements of your group.

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You can also customise the cruises entirely in accordance with your wishes; the possibilities are endless.



**\*THE LINSSEN BOATING EXPERIENCE PARTNERS ARE:**



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# CLASSIC STURDY 46 AC

NEW

THE FLAGSHIP OF THE CLASSIC STURDY SERIES IS CHARACTERISED BY A GENEROUSLY PROPORTIONED OWNER'S CABIN, A SPACIOUS FORWARD CABIN WITH A DOUBLE BED FOR GUESTS AND A TRADITIONAL SALOON/PANTRY LAYOUT. THE SECOND LAYOUT INCLUDES THREE INSTEAD OF TWO CABINS, WHICH MEANS THAT THE SLIDING DOOR WILL BE ELIMINATED.

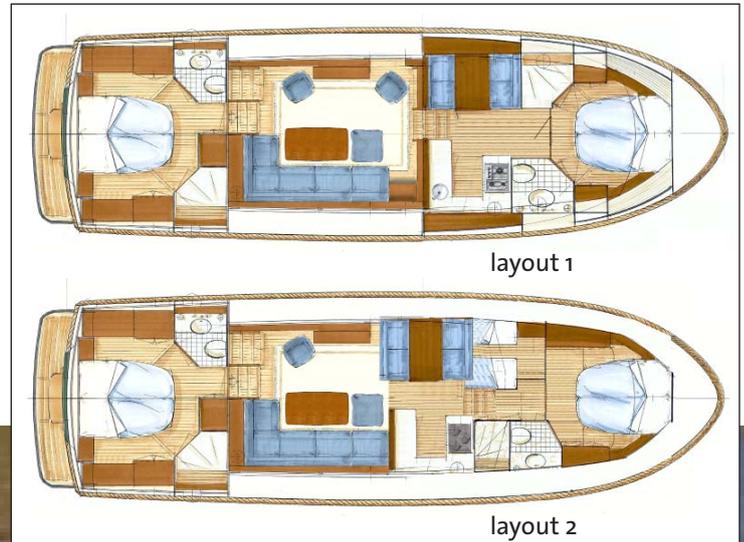
## CLASSIC STURDY 46 AC

LOA x beam o.a. x draught: ± 14.30 x 4.40 x 1.20 m

### Engine(s):

Single: 1x 4 cyl. Volvo Penta Diesel, type D4-180  
1 x 132 kW (180 HP) of

Twin: 2x 5 cyl. Volvo Penta Diesel, type D3-110  
2x 82 kW (110 HP)





MATTI PITKÄNEN BOUGHT HIS LINSSEN GRAND STURDY 34.9 AC “TUR 35” VIA THE LINSSEN DEALER PROFICON, AND DECIDED TO COLLECT IT FROM THE DUTCH YARD AND SAIL IT HOME HIMSELF.

Text & photographs: Matti and Tuula Pitkänen

## FROM MAASBRACHT TO LAKE SAIMAA

The yacht left Maasbracht on 12 May 2014 and was taken by lorry to Heiligenhafen on the north German coast, where it was launched on 14 May.

Next day we stocked up with the necessary stores and the trip could really begin. We left at about noon on 15 May, passing under the Fehmarn Sound Bridge shortly after. There was a gentle north-westerly breeze, which dropped even more, so that the rest of our voyage across the Baltic Sea was under clear blue skies. It was wonderful to watch the porpoises swimming right next to us in the clear water.

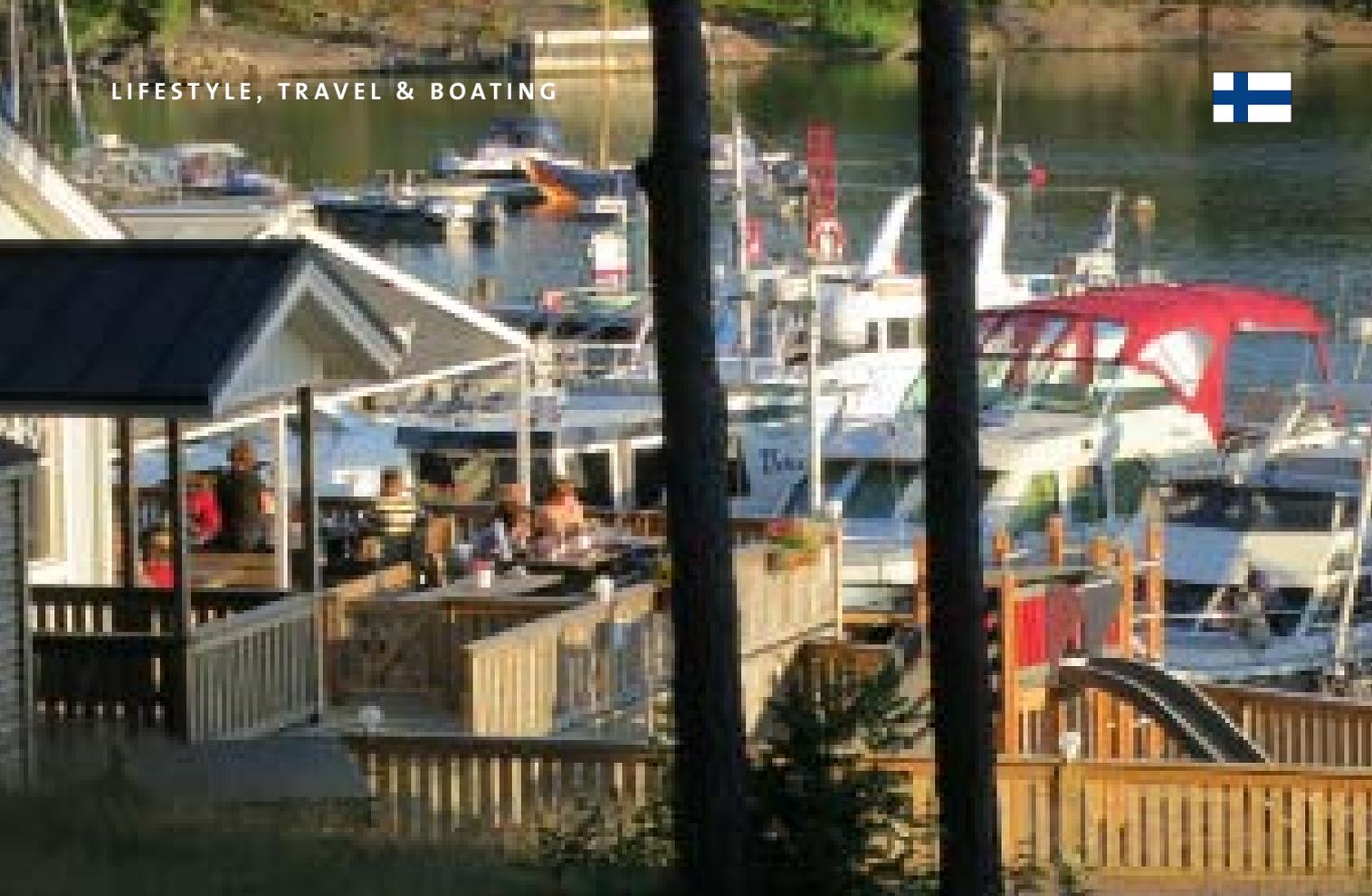
In the course of a few days, we sailed north along the Danish and Swedish coasts, putting in for the night at Ystad, Karlskrona, Kalmar, Oxelösund, Dalarö, and Sandhamn. From there, we set out for the crossing to our own country. On 22 May – seven days and almost 1000 kilometres after setting out – we arrived at the Finnish island of Kökar, halfway between Sweden and Finland. From there, the next stage was about 235 kilometres to Helsinki. The temperature increased, and when we arrived in the Finnish capital it was a 27° C.

We spent two days in Helsinki for some maintenance work and to have a bit of a rest, and on 27 May we set out on the last stretch of our journey. This took us via the Saimaa Canal, the first section of which is on Russian territory and is leased out to Finland. Our last stop before

Russia was at the island of Santio. Here we were inspected by the Finnish border patrol, and all our papers were checked. Next morning, we set off to cross the border and enter the canal. Conditions were exceptionally calm, and the final section at sea presented no problems. Before entering the lock in Russia, we filled up with cheap fuel and we were checked by the Russian border police. All went well and we could quickly continue on our way. On 30 May we arrived late in the evening in Lappeenranta, after “only” 43 kilometres, 8 locks, and an ascent to 76.7 metres above sea level. We also had no problems on the final leg of the journey to our home port at Partakoski.

TUR 35 was home!





Text & photographs: Ari-Pekka Hildén

## CRUISING IN FINLAND

EVERY YEAR, MORE AND MORE BOATS WITH FOREIGN FLAGS ARE VISITING FINLAND. MANY OF THEM ARE TOURING THE BALTIC. SOME ARE JUST CRUISING AROUND THE FINNISH COASTLINE AND ENJOYING THE THOUSANDS OF ISLANDS.

Finland has a relatively long coastline. It extends from the Swedish border at Tornio at the most northerly point of the Gulf of Bothnia to the Russian border at the eastern point of the Gulf of Finland. The Åland Islands lie fifty miles off the south-west corner of the mainland.

The south-western archipelago and the Åland Islands together form the Archipelago Sea. With over 40,000 islands, it is the largest archipelago in Europe and one of the largest in the world. These sheltered waters are a real cruising paradise.

The cruising season in Finland starts in early May and continues until late September. The summer months from June to August are the high season. During holidays, some of the most popular harbours may be very crowded. Most of the guest marinas close their doors at end of August. Mooring is also possible at other times, but services may be restricted. In Finland, it is also possible to moor at natural harbours. You can legally moor, swim and rest anywhere as long as you do not disturb other people and provided that access has not been restricted for defence

or environmental reasons. Needless to say, you must not moor too close to private homes or private boat clubs.

During the summer months, the days are long and it never really gets dark in archipelago. The weather is usually very predictable. Strong winds are rare during summer. At worst, it may be wet with temperatures around 10°-15° C. At best, summer temperatures may exceed 30° C and the sun is so strong that it's hardly possible to walk on the deck with bare feet. Thunderstorms may occur suddenly >>

Traditional boathouses at Lappo, Åland



## LIFESTYLE, TRAVEL & BOATING

even during good weather. But the archipelago, with its thousands of islands, provides sheltered waters where it's safe to cruise even in bad weather.

Cruising and navigation in Finland are relatively easy. However, it's essential to have up-to-date charts. The Finnish coast and archipelago are well known for underwater rocks, so following recommended channels is advisable. These channels are very well marked with guaranteed draught.

There are plenty of things to do besides enjoying the marine life and beautiful views. The archipelago is full of history going back to seal hunters living in the area over 3,000 years ago. During the Viking times, many important sea routes crossed the Archipelago Sea. Finland was part of Sweden until 1808 and subsequently the most westerly part of the Russian Empire for over one hundred years. These periods also left their mark on the cities, villages and islands across the archipelago. Nearly every island or village has its own museum or exhibition introducing the local history. There are wonderful walking routes taking in historic places and local wildlife. Boat enthusiasts can also enjoy water sports, as well as other activities including tennis and golf. Perhaps the greatest attraction in the Finnish archipelago is the local food and the culinary experiences that can be enjoyed in various small restaurants and shops. There are plenty of local specialities, but the most famous are smoked fish and local bread.

Marinated cold smoked salmon at Restaurant Smakbyn in Kastelholm Åland. The owner and chef Michael Björklund has been nominated as Chef of the Year in both Finland and Sweden.

A view from Lappo guest marina in Åland



Näsby guest harbour at Houtskär Island, Archipelago Sea

The best way to start planning your trip to Finland is to contact

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**PROFICON MARINE**

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FIN 02150 Espoo

T +358 (0)9 25108700

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[info@proficon.fi](mailto:info@proficon.fi)

or the local Linssen owners club at

[linssenownersfinland@gmail.com](mailto:linssenownersfinland@gmail.com)

Crossing Kihti Sea between Åland and mainland Finland



# ADVANCED SKIPPER TRAINING

## GET TO KNOW YOUR LINSSEN (EVEN) BETTER.

The comprehensive range of services offered by Linssen Yachts also includes Advanced Skipper Training. During this training, we teach you the finer points of safe and peaceful sailing on your own Linssen.

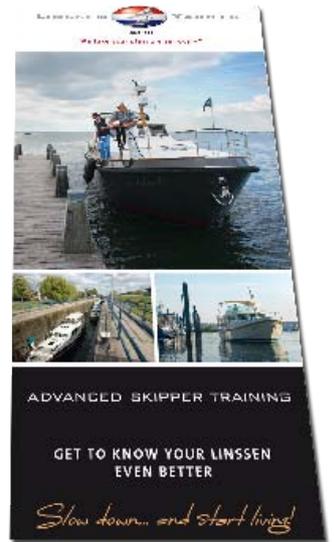
You will depart from the Linssen harbour under the supervision of an experienced skipper for an approx. four-hour trip through the locks to Roermond. Different aspects of sailing can be dealt with as you pass through the beautiful Limburg countryside:

- locks
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- manoeuvring in ports
- performing different manoeuvres
- basic knowledge of tying knots

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## INTERNATIONAL BOAT SHOWS & LINSSEN EVENTS

### Hennings Yacht-Vertrieb\*

Papenburg (D) 25 + 26.04.2015

### Kreusch Wassersport & Freizeit\*

Schweich/Moesel (D) 25 + 26.04.2015

### Spree Marine\*

Berlin (D) 25 + 26.04.2015

### Linssen In-Water Boat Show

Maasbracht (NL) 08.05-11.05.2015

### Trawler Fest

Anacortes WA (USA) 12.05-17.05.2015

### Kempers Watersport\*

Aalsmeer (NL) 16.05-17.05.2015

### Linssen Proefvaren op zee

Blankenberge (B) 27.06-29.06.2015

### Amsterdam In-Water Boat Show

Amsterdam (NL) 01.09-06.09.2015

### Southampton Boat Show

Southampton (UK) 11.09-20.09.2015

### Interboot

Friedrichshafen (D) 19.09-27.09.2015

### Linssen River trials

Maasbracht (NL) 03.10-05.10.2015

### Hanseboot

Hamburg (D) 31.10-08.11.2015

### Linssen Yachts Boat Show 2015

Maasbracht (NL) 21.11-23.11.2015

### Salon Nautique de Paris

Paris (F) 05.12-13.12.2015

\* Open days

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 € 101,000.- excl VAT/BTW



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 Ref. nr. 60.2916.01; year of construction 2010  
 9.35 x 3.35 x 1.00 m, 1x Volvo Penta, 55 HP  
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**GRAND STURDY 30.9 SEDAN**  
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**GRAND STURDY 60.33 AC**  
 Ref. nr. 60.3028.01; year of construction 2010  
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Sistership

#### GRAND STURDY 40.9 SEDAN

Ref. nr. 60.2802.01; year of construction 2008  
12.85 x 4.30 x 1.20 m; 1x Volvo Penta D3-110, 110 HP  
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Ref. nr. 60.2482.01; year of construction 2005  
12.55 x 4.20 x 1.24 m; 2x Deutz DT44, 114 HP  
€ 245,000.- excl VAT/BTW



#### LINSSEN 43 SL

Ref. nr. 60.2316.01; year of construction 2002  
13.17 x 4.31 x 1.23 m; 2x Volvo Penta, 2x 110 HP  
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#### GRAND STURDY 43.9 AC

Ref. nr. 60.2909.01; year of construction 2011  
13.90 x 4.35 x 1.35 m; 1x Steyr, 120 HP  
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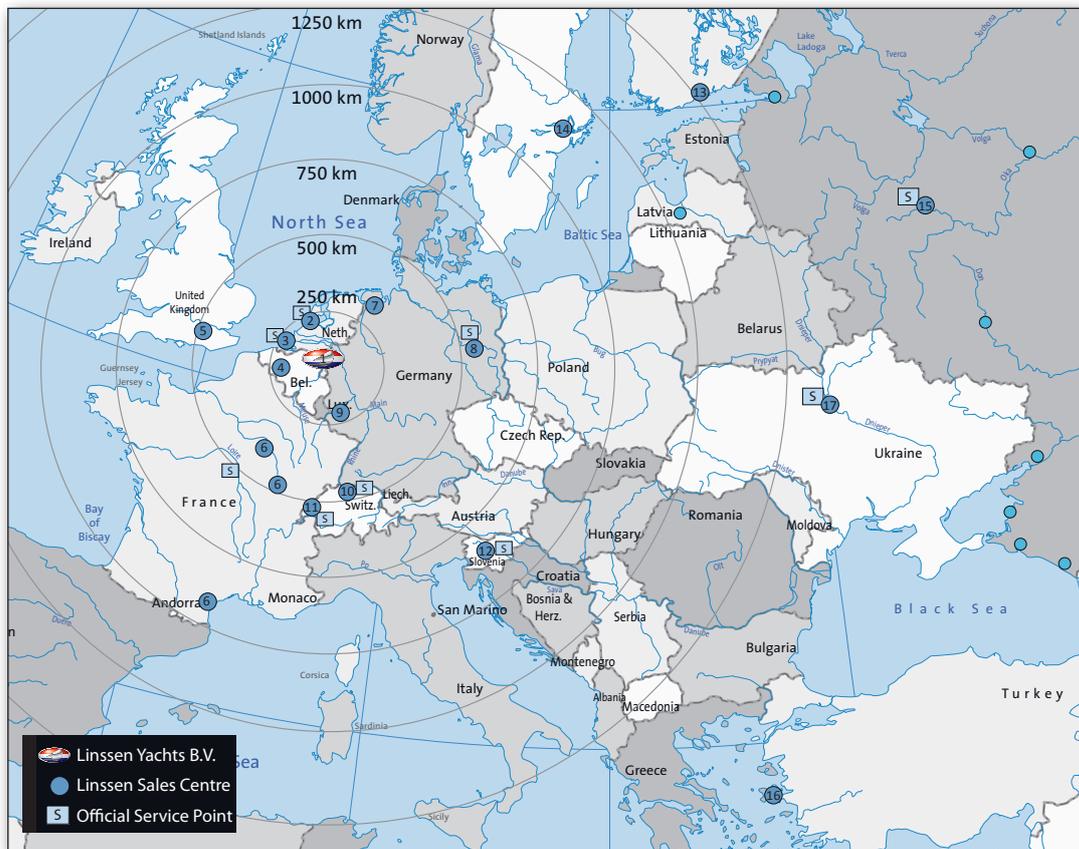
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### Gena Yacht

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### Prestige Yachts

Distributor for Russia, Latvia, Estonia and Lithuania  
13 2-nd Zvenigorodskaya Str.  
RUS-123022 Moskou  
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### Oriyana Shipyard

Distributor for Ukraine  
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[www.oriyana.com](http://www.oriyana.com)

### OVERSEAS

#### EuroCanalBoat

Agent for Australia and New Zealand  
Tel. +61 (0)41 45 62 267  
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#### Discovery Yachts

Agent for United States of America  
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